

Message Text

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SUBJECT : TRADE COMPLAINT - PUREX CORP/FAZAL

PLEASE TELEPHONE FOLLOWING MESSAGE TO MR. L.S. DAVIS, PUREX CORP., INTERNATIONAL CONSUMER DIVISION, 24600 SOUTH MAIN ST., CARSON, CALIFORNIA 90745 QUOTE:

THE EMBASSY OFFICE IN DUBAI HAS BEEN RECENTLY APPROACHED BY YOUR AGENT MR. HASSAN MOHAMMAD FAZAL. MR. FAZAL IS VERY UPSET BECAUSE OF A SHIPMENT OF PUREX BLEACH TO A COMPETITOR, ONE ALI AKBAR BAHADUR, P.O. BOX 3023, DUBAI.

MR. FAZAL HAS MADE HIS FILES AVAILABLE TO THE EMBASSY OFFICE, AND HAS OBTAINED A COPY OF THE SHIP'S MANIFEST ON WHICH THE COMPETITOR'S GOODS ARE LISTED AS WELL AS THE COPY OF THE BILL OF LADING. THE MANIFEST STATES THAT ON THE SHIP VELOCITY ARE 68 PALLETS "SAID TO CONTAIN 2995 CARTONS PUREX BLEACH." THE SHIPPER IS LISTED AS "A.E. CHEW & CO., INC., ONE WORLD TRADE CENTER, NEW YORK, N.Y. 10048." THE CONSIGNEES ARE LISTED AS "ORDER OF: ARAB BANK, LTD., NOTIFY ALI AKBAR BAHADUR, P.O. BOX 3023, DUBAI, UAE.

THE BILL OF LADING IS NO. NFDU 0002, DATED JULY 1, 1976 AT NEWPORT NEWS, VIRGINIA. THE FORWARDING AGENT IS LISTED AS EXPRESS FORWARDING AND STORAGE CO., INC. OF NEW YORK. REFERENCE NO. 68271/89(17). THE GOODS ARE DESCRIBED AS 2995 CARTONS OF PUREX BLEACH. EXPORTER AND CONSIGNEE AS ABOVE.

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MR. FAZAL, WHO IS ON FILE WITH THE DUBAI MUNICIPALITY AS BEING THE AGENT FOR PUREX, IS EXTREMELY UPSET. HE HAS HELD DISCUSSIONS WITH BOTH THE DIRECTOR OF THE MUNICIPALITY AND THE EMBASSY. IN ALL LIKLIHOOD THE CONSIGNMENT FOR MR. BAHADUR WILL BE IMPOUNDED BY CUSTOMS UPON ARRIVAL OF THE VELOCITY.

JUDGING FROM SOME OF THE INCLUSIONS IN MR. FAZAL'S CORRESPONDENCE FILE, AND FROM THE "GOLDEN DISTRIBUTOR AWARD" WHICH YOU PRESENTED TO HIM FOR 1975, IT WOULD SEEM THAT MR. FAZAL IS MORE THAN ADEQUATELY REPRESENTING YOUR PRODUCT IN THE UAE. THE EMBASSY WOULD HOPE THAT YOU WOULD BE ABLE TO DETERMINE HOW A SHIPMENT OF PUREX BLEACH COULD BE CONSIGNED TO MR. BAHADUR WITHOUT MR. FAZAL'S KNOWLEDGE OR CONSENT, AND THAT YOU WOULD BE ABLE TO MOLIFY MR. FAZAL'S FEELING OF INJUSTICE. IT IS HOPED THAT YOU AND MR. FAZAL CAN GET TOGETHER AND IRON THIS OUT. EMBASSY OFFICER IN DUBAI HAS POINTED OUT TO MR. FAZAL THAT THE MANIFEST ONLY ALLEGES THAT THE CARTONS CONTAIN PUREX BLEACH AND THAT YOU ARE NOT LISTED AS THE SHIPPERS.

THE EMBASSY WOULD APPRECIATE YOUR GIVING THIS MATTER YOUR UTMOST ATTENTION. IF WE CAN BE OF FURTHER ASSISTANCE PLEASE CONTACT MR. HUGH TURNER, AMERICAN EMBASSY OFFICE, DUBAI, UAE. TELEX 6031 BACCUS DB.

A COPY OF THIS MESSAGE HAS BEEN SENT BY INTERNATIONAL AIR MAIL ON JULY 23, 1976. UNQUOTE.
STERNER

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